



To strengthen the team of the Herkules sales company **in Moscow**, we are looking for a

## Sales Manager / Sales Engineer (m/f/d) Russia / Eastern Europe

### Responsibilities:

- Manage, coordinate and be responsible for long-term complex sales projects of heavy-duty machine tools (in particular boring mills, lathes and milling machines), from first customer contact, conceptual project work and contract negotiations to conclusion of an order
- Maintain, grow and manage existing business relationships
- Identify and support new business opportunities in the sales territory

### Requirements:

- Engineering degree or Master's degree in industrial engineering or mechanical engineering (preferred)
- Ambitious to gain experience in sales of sophisticated capital goods, preferably in sales of machine tools
- Good commercial skills
- Native speaker of the Russian language; fluent in German or English (written and verbal)
- Excellent communication skills
- Willingness for extensive business travel

### Benefits:

We offer a challenging and diversified assignment, a positive, motivating and team-focused working environment and a staff-oriented corporate culture.

### The company:

Powerful heavy-duty machine tools, customized services and exciting projects — that is Herkules. As an owner-managed family business with over 100 years of experience, Herkules combines flat hierarchy levels and employee orientation with internationality and innovation.

300 employees at the headquarter in Siegen work passionately and competently on the successful development and production of state-of-the-art machine tools for grinding, texturing and turning applications.

Maschinenfabrik Herkules is the parent company of the HerkulesGroup, which has around 1,500 employees worldwide.

[herkules-machinetools.de](http://herkules-machinetools.de)

If you are interested in this opportunity, please send your resume and references (in German or English) indicating your salary expectations and your earliest date for joining us to our human resources management:

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